PARICIPANT **OBSERVATON**

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Accettona Needfinding Strategies scott klemmer



Longitudinal or Sporadic Behavior?

Diary Studies

- or interval
- •Structured task
- •Can use journals, cameras, voice, video
- Tailor the recording to the context
- •Can scale better than direct observation
- Easier tools -> better results
- •May require some practice, training, reminding

•Give people a diary that they complete at a specified time



Experience Sampling

Lead Users

scott will show this on the TV screen in the background, so not direct use of image





Source: von Hippel, Eric (1986) "Lead Users: A Source of Novel Product Concepts," Management Science 32, no. 7 (July):791-805.



Fxtreme Users

Keeping Users in Mind

Personas

- A model of a person, an example.
 - includes demographic information, but should also capture a person's motivation, beliefs, intentions, behavior and goals
- •Draw a picture of your persona or use a photo
 - •give him or her a name, an occupation, a background, a social situation, some hopes, dreams, and goals etc. Give the persona a story to tell
- •Knowing what our persona thinks, does, and feel help build empathy
 - •so that you can understand the state of mind, emotion, philosophy, beliefs, or point of view of the user
- Empathy leads to insights which leads to design opportunities



Ultimately, it's the design

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CREATING DESIGN GOALS

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Herb Simon and the AAtant's behavior looks complex, but the complexity is (mostly) in the environment.

- So if we change the environment, we change the behavior.
- Design transforms existing situations into (hopefully) preferred ones.

All design is redesign

• At least for me, that says we ought to have a really good sense of what the existing situations are and what preferred means for us. "preferred" has to do with both the user's goals and your point of view as a designer.

So far...

- So we have a sense of what people *do* and their high-level values, goals, and contexts.
- That'll help us connect observation to design. What's our lever?

You'll be able to

- When you are designing, what matters? What should it accomplish?
- Estimate whether different designs are meaningfully different

You're doing this a sad the first of the second sec

- Problem: leap to (just) one solution.
- Our goal is to make it explicit

Making this explicit

- Gives you a *conceptual* representation
- This increases your mindfulness as a designer, connects you to the texture of the domain, and helps you communicate and discuss with other stakeholders
- Having this intermediate, conceptual representation makes it easier to be creative because you're taking a couple

The outcome of activity analysis the steps? • What are the artifacts? • What are the goals? (how you'll measure success) • What are the pain points?



Example: steps

- Unlock driver's door
- Take a seat behind the wheel
- Insert key in ignition switch
- •Turn key fully clockwise
- •When engine starts, release the key
- from

http://www.nwlink.com/~donclark /hrd/isd/cognitive-task-analysi s.html

Example: artifacts

- •key
- •car
 - door-lock
 - ignition switch

Example: goals

- (your point of view comes in here)
- Turn on the car?
- Pick up bread?
- Make a meal?
- Have a satisfying evening?

Example: pain points

- In the narrow version: necessary to put the key in? It's already in the car. Why not just drive off?
- In the slightly broader framing, the pain point could be needing a car to get bread.
 (Alternatively, bread could be delivered, or you could walk/bike/...)

That helps us create interfaces that... • From Hackos and Redish: Usable Interfaces

- Reflect workflows that are familiar or comfortable
- Support users' learning styles
- Are compatible in the users' working environment
- encompass a design concept (a metaphor or idiom) that is familiar to the users
- Have a consistency of presentation

• Are the things that your interface is designing for something that users actually do -- or might want to do? Activities can and do change over time -- often evolving along with technology -- and you don't need to just make current paths easy.

Actvitity Analysis is easiest for travel planning

 Repeated activities, like scheduling (why does it take 17 emails?) Challenge: we don't design tasks Activities and objects don't map 1:1 (a smartphone is not just one "activity")

• We design artifacts. So a forum has multiple tasks.

8636	FW: [SERC 21127:] Upcoming Kayak Piloting Clinics	Jo joi
	From: f@ Cc: er@ Sent: Wed, Mar 20, 2013 3:44 PM H [SERC 21127:] Upcoming	PDT
8637	quick report from tonight's March Board meeting	Di dia
	Greetings Gratitude was sent our way by NPS for the work on Olgacan't thank you enough for the time the craft and the care	, the
8638	Re: quick report from tonight's March Board meeting	Si m
	I for one am INCREDIBLY appreciative of these notes, the communication and information is WONDERF S From:	UL.
8639	Re: quick report from tonight's March Board meeting	M
	Yes, it's great to know this stuff and I am in awe of your energy and dedication. Regards, Madeleine [No message have been removed]	n-te:
8640	Re: quick report from tonight's March Board meeting	C(ka
	Yay, Diane. thank you so much From: com>, "Diane Walton"	
8641	Why They Posted "Danger: BIOHAZARD" on Tuesday	M
	Hey all, I was curious about why those "Danger: Biohazard" signs were posted on the Beach Tuesday, so I o around the Web. It turns out	did a
8642	Re: Why They Posted "Danger: BIOHAZARD" on Tuesday	Er jol
	Mark: Thanks for this information. What I take away from this experience is that we must be very careful the day before the SF PUC	to no
8643	Mar. 22 Happy Hour: "Paul and Melissa are coming! Paul and Melissa a	kii kii

Have multiple related activities berson uses the same design to achieve slightly different things

- Also, different people may do things slightly differently
- Because they have slightly different goals, expertise, ...
- For empathy, keep 'em human

Recap

What are the steps?
What are the artifacts?
What are the goals?
What are the pain points?

You can and should adaptrtsformal?

- Diagrams? Text? Pictures? Video?
- Narrow or broad?
 - Individual v. group viewpoint?
- Include more or other things like joy points, not just pain points

Be creative and have fun!

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nterviewing



Choosing Participants

- Representative of target users
- May be current users of a similar system
- Might also be the non-users

Say you were designing...

•A lecture support system •Who would you interview?


Recruiting Participants

- Get a diverse set of stakeholders
- Use incentives and motivation
- Approximate better than nothing

Approximate if Necessary (may not be ideal, but better than nothing)



The Importance of Being Curious

Malcolm Gladwell on Journalism from the introduction to What the Dog Saw

What Are Good Questions?



"Is the daily update an important feature to you?"

"Would you like stores with less clutter?"

What would you like in a tool?

Other Types of Questions to Avoid

- •What they would do / like / want in hypothetical scenarios
- •How often they do things
- •How much they like things on an absolute scale
- Avoid binary Questions



"Tell me a story about yourself"

Good Questions

Conducting An Interview

- Introduce yourself, explain your purpose
- •The interview is about them, not you!
- Begin with open, unbiased questions
- Ask the question and let them answer

in your purpose em, not you! ed questions them answer

(a little bit of) Silence is Golden

Follow up

- Adjust your questions to their previous answers
- Ask questions in language they use / understand
- Pick up on and ask for examples
- •Be flexible

their previous answers e they use / understand amples

Scheduled Interviews Facilitate Depth



Plans are useless Planning is invaluable

Do a Trial Run first (gives you practice, catches bugs)



where to interview?

should you record audio or video?

Audio/Video: Drawbacks

- •Time-consuming to review / edit
- •Can change participants' responses
- Requires permission

w / edit responses

Audio/video: Benefits

- •A robust record ·Highlights are GREAT for communication
- Helps you focus on interviewing

Photos Are Powerful Reminders



What is are the gems?

- You can explain why people do unusual things

·You've uncovered a surprise or found what is missing ·You want to tell others about what you have learned

Share with your team

- Stories
- Photos
- •Sketches
- •Quotes



Save Records - It'll help later

 Keep photos, notes, and artifacts things on an abstract plane

•Helps tie all design to use, rather than debating

Further Reading

- Beyer and Holtzblatt, Contextual Design
- •Jeanette Blomberg
- Paul Dourish
- sense"

Mike Kuniavsky, Observing the User Experience

Diana Forsythe, "It's just a matter of common



Qualcomm MCP

"You Can Observe a Lot Just by Watching" —Yogi Berra



Tacit Knowledge: Deep Hanging Out

 What do people do now?
What values and goals do people have?
How are these particular activities embedded in a larger ecology?
Similarities and differences across people
...and other types of context, like time of day

Process v. Practice Jack Whalen & the Call Center

Apprentice

- •Set up a partnership with the people to be observed
- •Be taught the steps in the process
- •Observe all of the practices
- ·Validate what you are observing with those observed as you go along

Look for workarounds & hacks ''Errors'' are a goldmine









http://www.goodexperience.com/2011/04/ignore-the-customer-e.php

Malmart
To learn more...

- ·Kuniavsky, Observing the User Experience
- ·Beyer & Holtzblatt, Contextual Design

Institute of Design at Stanford, http://dschool.stanford.edu